

Keynote Speech I

Trend of Semiconductor Industry and IEM Opportunities

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Acknowledgements: Jonny Ding and Bernard Jiang

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APIEM

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Outlines

- APIEMS 2016
- Semiconductor Industry Overview
 - Semiconductor Industry Eco System
 - The Importance of Semiconductor Industry
 - About Ardentec

Mega Trends of Semiconductor Industry

- Trend in Semiconductor Market and Applications
- Trend in Semiconductor Technologies
- Trend in Business Model and Supply Chain
- The Players
- Summary Embracing the Reality of Life
 - Asia Center of Semiconductor Supply Chain and Market
 - Opportunities for IEM





Semiconductor Industry Overview

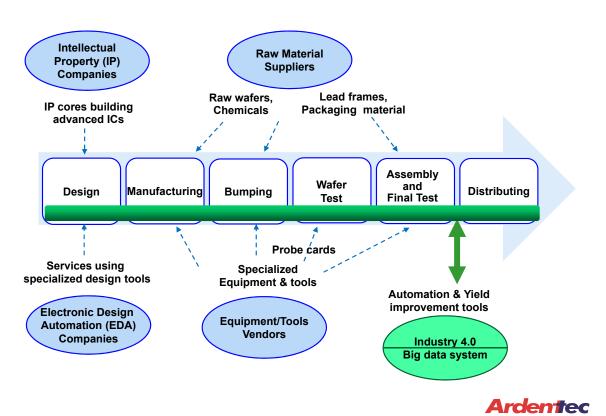
- Semiconductor Industry Eco System
- The Importance of Semiconductor Industry
- About Ardentec



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Semiconductor Industry Eco System



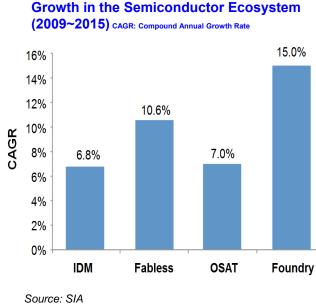


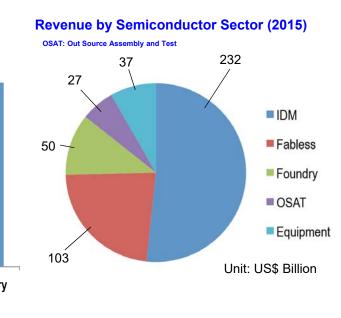
Growth in the Semiconductor Ecosystem



Ardentec

- A Global Value Chain forged by complexity and competition, with Operating Models responding to change
- An Ecosystem completed by supporting activities, with differentiation driven by demand





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Trend of Semiconductor Industry and IEM Opportunities Semiconductor Industry Overview

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Importance of Semiconductor Industry



- Semiconductor technology and devices are considered as lifeblood of many fundamental technology advances in recent decades.
- The semiconductor industry is recognized as a key driver for economic growth in its role as lever and enabler in the whole electronics value chain.
- As new and innovative applications emerge, semiconductors are required to evolve further.
- The fast-paced change and innovation requirements coupled with potential handsome financial returns attract many talented people to participate in the development of this industry.

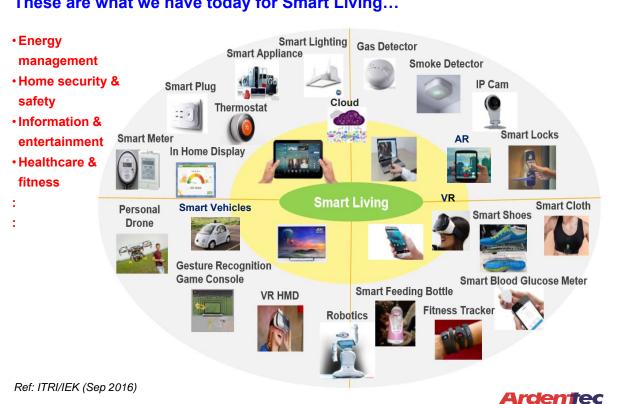
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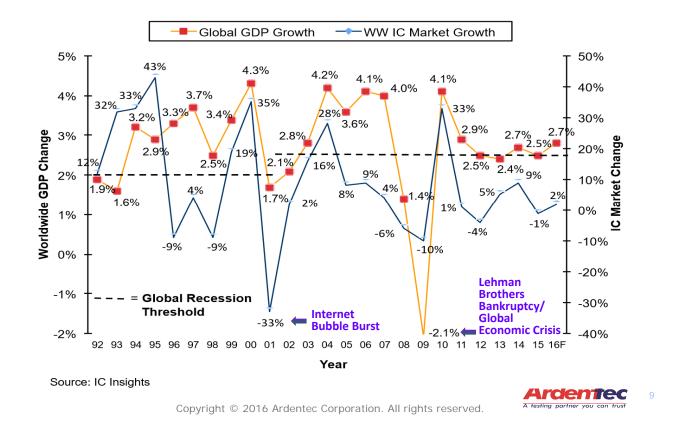
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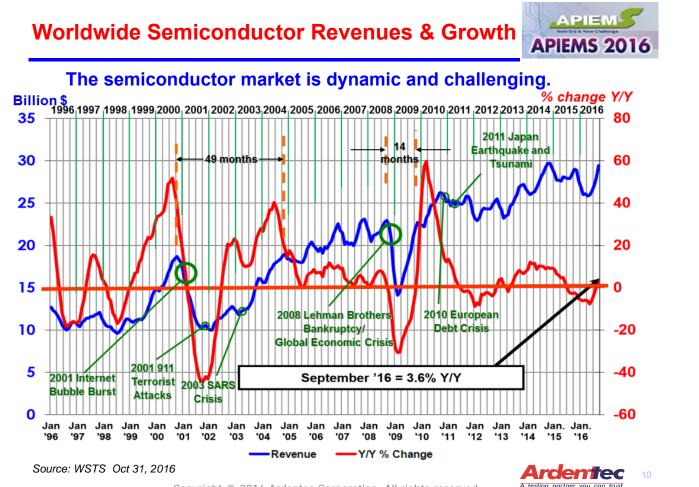


These are what we have today for Smart Living...

Growth - IC Market vs. Worldwide GDP

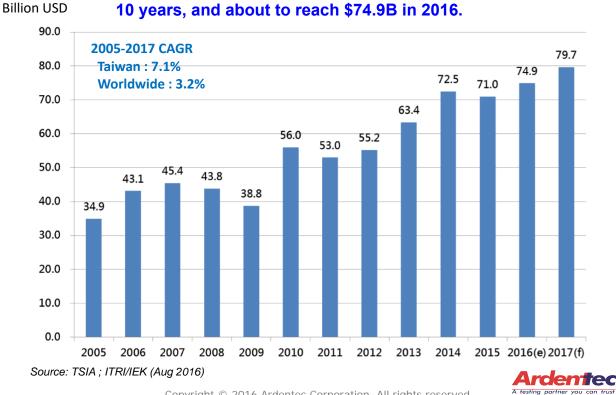






Taiwan IC Industry Sales





Taiwan IC industry outperformed worldwide in last

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Taiwan IC Production Value Distribution



Foundry contributes the most to Taiwan IC industry, with fabless and packaging & Testing the 2nd and ^{the} 3^{rd,} respectively.





Semiconductor Industry Overview

- Semiconductor Industry Eco System
- The Importance of Semiconductor Industry



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Enterprise Domain

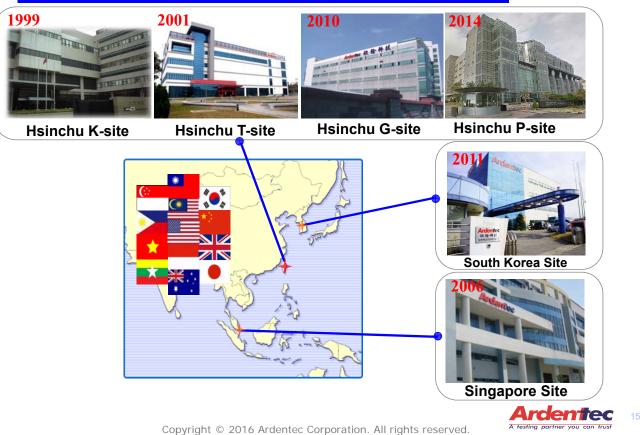


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Ardentec's Factory Site Map



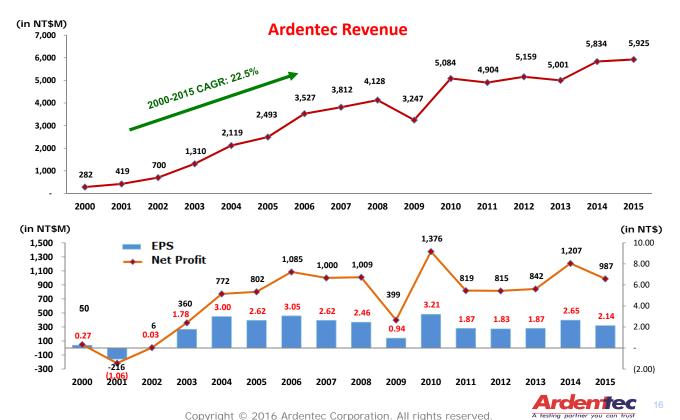
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Revenue Growth (Consolidated)



Recognized by Worldwide Customers



From US IDM and Fabless

- Won the 2013 Supplier Excellence Award from a US-based leading IDM in April 2014, the third time awarded since 2004.
- Received the 2014 Distinguished Performance Supplier Award from a US-based leading IDM in April 2014 which is an encouragement for our further extension and enlargement to automotive markets.
- Received the 2015 Diamond Supplier Award from a US-based leading IDM in June 2015.
- Received 2014 "Best in Class" Supplier Award from the US-based leading provider of flash memory storage solution in Nov 2015, the third time awarded since 2008.

From European IDM

- Won the 2014 Appreciation Award from a European-based leading IDM in Oct 2014.
- Received 2014 Excellent Service and Outstanding Support Award from a European-based leading IDM in Mar 2015.
- Received 2015 Outstanding Performance and Excellent Support Award, awarded from an European-based leading IDM in Sep 2015.
- Received 2015 Outstanding Performance Supplier Award in the category of silicon foundries, awarded from an European-based leading IDM in Oct 2015.
- Received 2015 Best Subcon Service Supplier Award from a European-based leading IDM in May 2016.
- Received the Best EWS OSAT Strategic Partnership Awards for both Singapore and headquarters sites from a European-based leading IDM in Sep 2016.

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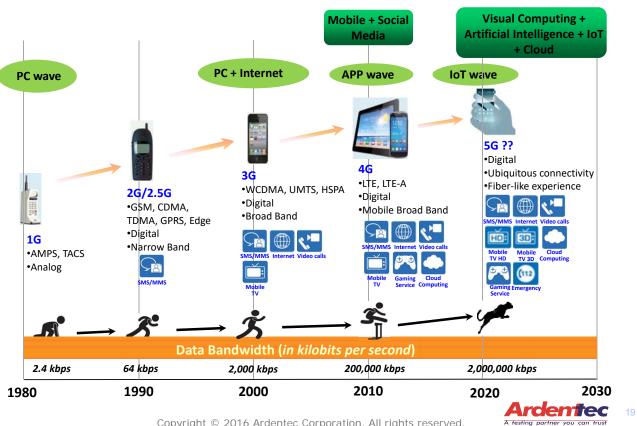
Trend of Semiconductor Industry and IEM Opportunities Mega Trends of Semiconductor Industry

Mega Trends of Semiconductor Industry

- Trend in Semiconductor Market and Applications
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Evolution of Mobile Phone Communications



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Driving the Future of Automotive Electronics



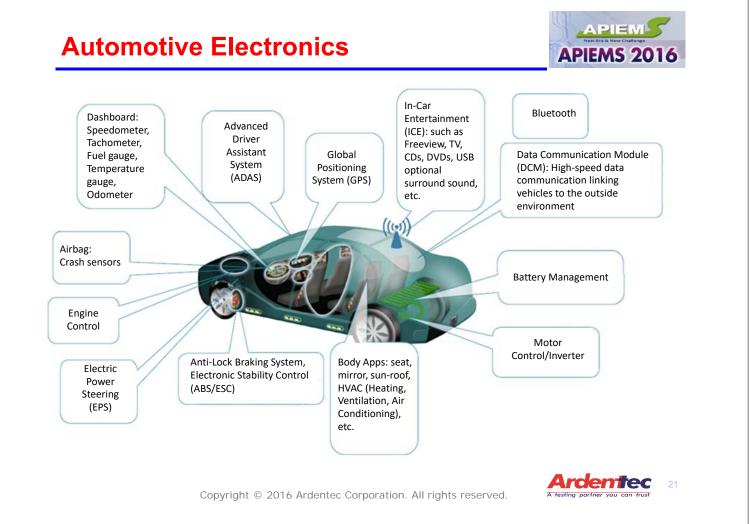
- Autonomous vehicles enable the next phase in auto safety through the development of Advanced Driver Assistant Systems (ADAS) and become economically feasible through improvements in lasers, MEMs, and ICs.
- Automotive quality control is an extremely important part of the production process.
- Strive to be better and better. Zero Defects (ZD) is Tier-1 automotive supplier's measure of success.



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Emerging Industry Trends



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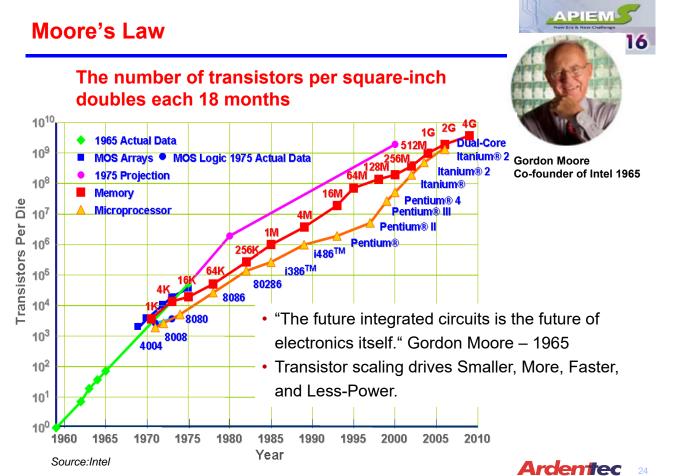


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Market Trends of Semiconductors Industry

- Trend in Semiconductor Market and Applications
- Trend in Semiconductor Technologies
- Trend in Business Model and Supply Chain
- The Players

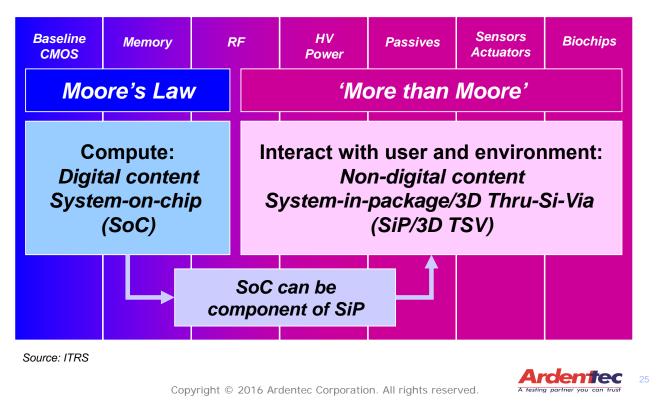
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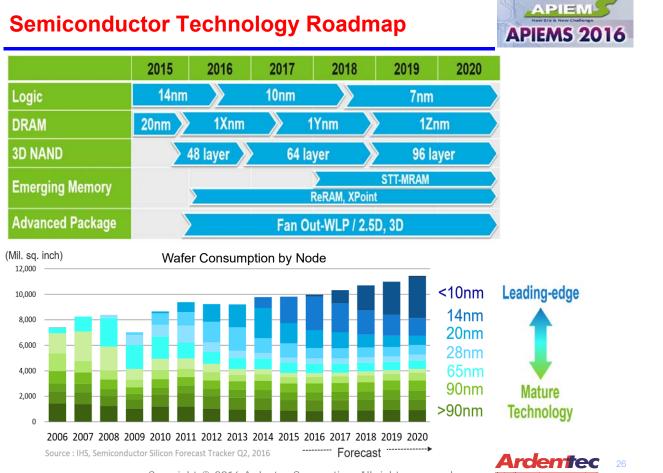


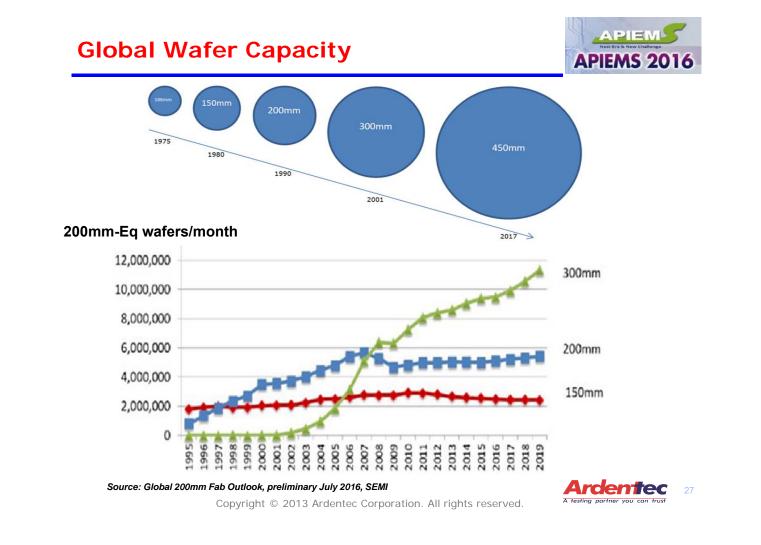


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Pursuing Moore's Law extension, SiP/3D-TSV is right on the track.









Trend of Semiconductor Industry and IEM Opportunities Mega Trends of Semiconductor Industry

Mega Trends of Semiconductor Industry

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Foundry and IDM's Go-fab/asset-lite

- The rise of mobile has been one of the semiconductor industry's main growth drivers over the past twenty years since wireless-communication chips accounted for about 10% of the overall semiconductor market in 1997.
- The fabless-foundry model has been a critical enabler of this growth and has benefited from it.

Mergers & Acquisitions

- Higher performance and more integration makes improving profits difficult with existing technology.
- Continuously cutting cost is one way manufacturers can compete in a global industry. Another is to leverage economies of scale through mergers and acquisitions.

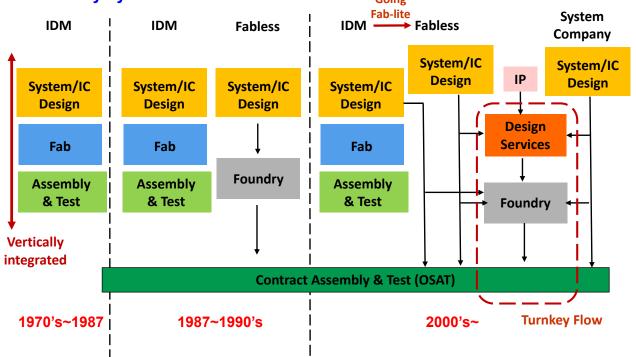
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Semiconductor Business Model's Evolution



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Mega Trends of Semiconductor Industry

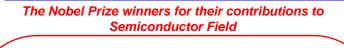
- Trend in Semiconductor Market and **Applications**
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Pioneers of the Semiconductor Industry

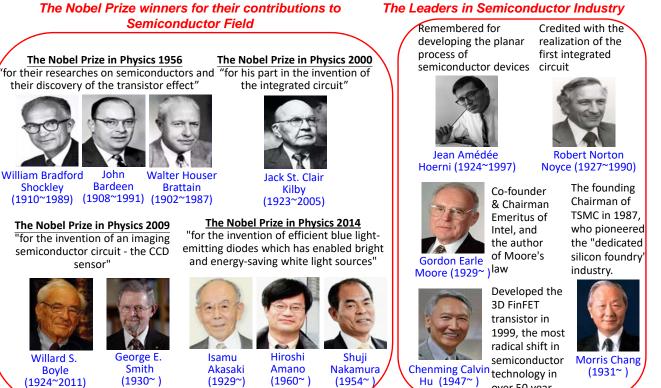


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(1930~)

(1929~)



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(1954~

(1960~)

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over 50 year

Hu (1947~)

2015 Semiconductor Ranking

(With Revenue & Market Share)



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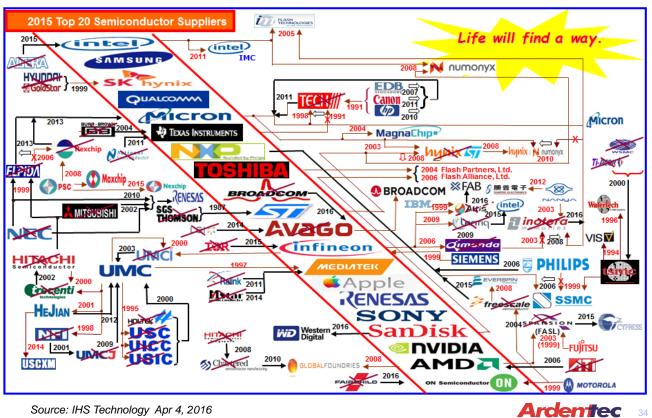
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IDM 244.5B USD		Fabless 90.6B USD		Foundry 46.7B USD		Assembly & Test 25.5B USD	
(intel)	51.7B USD 21.1%	QUALCOMM	16.0B USD 17.7%	tene	26.439B 56.6%	ASE GROUP	4.90B USD 19.2%
SAMSUNG	37.9B USD 15.5%	BROADCOM	8.42B USD 9.3%		5.019B 10.7%	Technology	2.85B USD 11.2%
SK hynix	16.4B USD 6.7%	MEDIATEK	6.70B USD 7.4%	UMC	4.464B 9.5%	BPIL	2.61B USD 10.2%
Micron	13.8B USD 5.7%		5.46B USD 6.0%	SAMSUNG	2.67B 5.7%	STATSChipPAC	1.44B USD 5.6%
TEXAS INSTRUMENTS	11.5B USD 4.7%		4.63B USD 5.1%	SMIÇ	2.236B 4.8%	G长电科技 JCET CHANGRANG ELEC. TECH.	1.37B USD 5.4%
Toshiba	9.16B USD 3.7%		3.99B USD 4.4%	Powerchip	1.268B 2.7%	Pri Technology Inc.	1.32B USD 5.2%
infineon	6.81B USD 2.8%	hisiLicon	3.27B USD 3.6%	TOWERjaz	0.961B 2.1%	J 🏶 DEVICES	0.85B USD 3.3%
57	6.80B USD 2.8%		2.99B USD 3.3%	FUJITSU FUJITSU SEMICONDUCTOR	0.87B 1.9%	UIAC	0.68B USD 2.6%
NP	6.54B USD 2.7%		2.88B USD 3.2%	VIS	0.736B 1.6%	多华天科技	0.67B USD 2.6%
RENESAS	5.70B USD 2.3%	XILINX	2.21B USD 2.4%	华虹·NEC	0.65B 1.4%	📿 ChipMOS	0.59B USD 2.3%
Source: Gartner/IC Insights Arclentec							

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Semiconductor's Jurassic Park

Position itself for success in the semiconductor value chain



Source: IHS Technology Apr 4, 2016



Summary – Embracing the Reality of Life

- Asia Center of Semiconductor Supply
- Chain and Market
- Opportunities for IEM



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Asia, as Center of Semiconductor Supply Chain and Market (1/2)



- Continuously, it has been observed that the growth and excitement of semiconductor industry is in Asia and have good opportunity to last for many years despite potential TRUMP new move.
- In the past ten years, we saw that South Korea became one the strongest semiconductor producer in the world. However, South Korea's position is facing challenges as China aims to boost its own semiconductor manufacturing industry.
- Japan's consumer electronics were once the biggest market for the semiconductor industry. However, Japan did not catch the market of the smartphone trend, and this led to consolidations and bankruptcies of several domestic semiconductor IDM companies. Equipment and material suppliers of Japan will continue to be leaders in the semiconductor industry. Recent M/A of ARM by SoftBank may start a new era for Japan semiconductor industry.
- China becomes the largest semiconductor market and "Made-in-China" policy impacts worldwide semiconductor industry participants.
- The semiconductor industry has the potential to be an engine of strong continued growth for the Southeast Asia economy. **Ardentec**



Asia, as Center of Semiconductor Supply Chain and Market (2/2)



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- Singapore Singapore has stood out as a leading supply chain hub with the presence of world-class service providers and home-grown talent equipped with the knowledge of accessing the diverse geographies in Asia. The World Bank ranked Singapore as the No. 1 Logistics Hub in Asia in the 2014 Logistics Performance Index.
- Malaysia Since six out of ten world's largest semiconductor companies have established their local presence, Malaysia is at the world's leading location for semiconductor assembly and test operations, accounting for more than 12% of the world installed capacity. The semiconductor industry is the largest contributor comprising more than 40% of Malaysia's Electronics & Electrical (E&E) exports.
- India The Indian semiconductor industry is estimated to grow by a CAGR of 26.72% over 2013~2020. Especially the design market in India is expected to increase by a CAGR of 29.4% over 2015~2020.
- Vietnam With the semiconductor industry in Vietnam expected to grow at a CAGR of 14.3% over 2014~2019, momentum is growing in this emerging market.

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Trend of Semiconductor Industry and IEM Opportunities Summary – Embracing the Reality of Life

Summary – Embracing the Reality of Life

 Asia – Center of Semiconductor Supply Chain and Market

Opportunities for IEM



Challenges, Opportunities, and Changes



Transforming Today's Industry Challenges into Tomorrow's Opportunities.

- Since 2015 an amazing wave of consolidations struck the semiconductor industry.
- China's electronics industry, backed by its government's deep pockets, try to build a domestic high-tech supply chain.
- The longstanding economics of Moore's Law is being challenged. The Internet of Things (IoT) is a tremendous opportunity for the chip-making business, yet it doesn't involve conventional brutal force scaling leading-edge technology but needs much innovation.
- Business model to success
 - The direction of industry dis-aggregate and re-aggregate depends on whether consolidation or specialization offers the maximum cost savings or some other compelling market reason.

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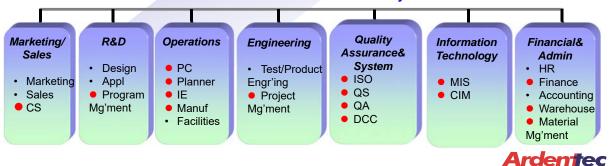
IEMers are demanded in many Semiconductor Companies



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- For example, in Ardentec, we use engineers with IEM background in many functions (e.g. quality, manufacturing, material management, CIM, IT, etc.)
- Many functional heads at Ardentec are with IEM advanced degrees. (e.g. GM of Ardentec Singapore, Sr. Director of CIM / Operations / Quality Assurance / Material Management / MIS / Finance(etc.)
- Many other semiconductor companies are also having high level executives with IEM degrees (e.g. tsmc, ASE, SPIL, and PTI)
- Many founders, co-Founders, CEO of semiconductor companies are with IEM degrees. (e.g. Apple, ASE, Ardentec, PTI, Raytek, etc.)
- IEMers are core backbone to semiconductor companies for competitiveness competition.
 Where there's a will there's a way for IEMers.



More Opportunity for IEMers



- The semiconductor industry will offer endless opportunity in the next decade, and needs new talent who can think outside of the established framework to take over.
- More young people are encouraged to join Asia's semiconductor industry.
- Characteristics of Young IEMers to have more Opportunity in Asia's Semiconductor Industry:
 - Possess Basic Knowledge in Production Management/Control, Quality Control/Assurance, Cost Analysis, Information System Analysis & Design
 - Above average command of English as a communication tool
 - Ability to listen to others and Teamwork Spirit
 - Curiosity and capability to identify and define problems

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Enhancement of IEM Higher Education



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- How to educate our IEMers more effectively in higher education?
- Management and control in quality/production/cost/IT + systematic innovation?
- Finding a solution + finding/defining a problem?
- Finding root causes of a problem + finding opportunities?
- Content of text books to be simplified and enriched?
- Text books + video/animation media supports +commonly used computerized libraries of models/methods?
- Too thick a book + too long a class period?
- Student interns + professor sabbatical leave in industry?
- Bilingual-language capability?
- Manufacturing industry + Service Industry?
- Specific domain knowledge acquisition from industrial experts + integration?







THANK YOU

